

PROFILE

STATUS: APRIL 2024

Curriculum Vitae

	NAME	DR.-ING. KARL H. HELLMANN
	RANK	PRINCIPAL CONSULTANT
	EMPHASIS / EXPERTISE	• EXECUTIVE INTERIM MANAGER GLOBAL • PROGRAM- AND PROJECT MANAGER • CHAOS-EXORCIST / CRISIS MANAGER: ○ BOTTOM UP-STRATEGY DEVELOPMENT ○ PROCESS OPTIMIZATION ○ PROVIDER MANAGER ○ TRANSFORMATION / CHANGE MANAGER • OUT SOURCING / IN SOURCING • IT STRATEGY • B2B CRM • BUSINESS ANALYST / AUDITOR • DESIGN CRM/ERP SPECIFICATION SHEET / COMPARISON PRODUCT BRIEF • DATA MODELING / REVERSE ENGINEERING • EXECUTIVE MBA / ADVANCED COMMUNICATOR GOLD

Experiences out of 164 projects since 2002 - extraction

2023 - 2024	Centralization Infrastructure IT Service Management (ITSM) (agency)
PROJECT ROLE	Business analyst, auditor, moderator (full time)
EMPHASIS	• IT strategy • Analysis critical points of regional ITSM • Design central ITSM according to ITIL • Design program control ITSM • Design process scape • Design draft of organizational structure • Diverse reviews • Design capacity planning tool

2024	Insourcing digitized, paper less Accounting, Hospital Consultant (SME)
PROJECT ROLE	Business analyst, implementation consultant (part time)
EMPHASIS	• Automation of bill entry • Design minimized master data especially for small amounts • Connection main bank payments to accounts payable • Part automation of booking against bank statement • VAT advance notification without tax accountant • Design redundant back up of documents

2023	Specification sheet Software, Machine Building (SME)
PROJECT ROLE	Business analyst (part time)
EMPHASIS	• Design specification sheet / comparison product brief • MVP/Release planning • Provider Controller

2023	MVP-Mid term-FTE-tool, dezentralized trust Transport & Logistic (agency)
PROJECT ROLE	Project manager, project controller, escalation manager (part time)
EMPHASIS	• Chaos exorcist • Audit preliminary work • Reverse engineering and programming capacity forecast staff • Big Data • Design specification sheet MVP • Release planning

2023	Incidents (ITIL)-Control, Automotive Tier 1 (upper-middle class)
PROJECT ROLE	Project controller (part time)
EMPHASIS	• Preventive De-Escalation Management of a potential critical projects of main customer • Risk Management

2022 – 2023	ERP Implementation, CRM Migration, Post Merger Integration IT, B2B Trading (SME)
PROJECT ROLE	Business analyst, project manager (part time)
EMPHASIS	• IT Strategy • Process optimization B2B impulse sales with two M&As of a holding • Design mutual CRM data model substituting existing different methodologies and Software • Design knowledge data base with extreme improvement of pricing, integrated into CRM • Tablet as client with closing onsite (impulse sales with closing tricks) as substitution of existing paper contract, optimization of cell phone holes • Design specification sheet MVP / comparison product brief • Pitching Provider ERP, DMS, BI • Release planning from MVP to eight further releases • Provider and Testing Control

2021 – 2022	WLAN infrastructure standardization and rollout, B2B professional Textile Management (international middle-class)
PROJECT ROLE	Business analyst, project controller (part time)
EMPHASIS	• 32 branches in Europe • Chaos exorcist • Implementation Reporting • Design achievement rate tool • Design Milestone data backwards tool • Process optimization IT infrastructure
2020 BIS HEUTE	Design data base Multi PMO and Project Control, Project management methodology
PROJECT ROLE	Modeler, GUI designer, test manager, project controller (part time)
EMPHASIS	• Design complex data base model (print out = DIN A0 size) • GUI design specification (click dummy) • Design test plan and testing • Definition MVP and further Releases • Implementation data base running by external developer (Java Script)
2019	Bottom up Strategy development, mid term, e-map producer, NL (SME)
PROJECT ROLE	Instructor (part time)
EMPHASIS	• Highly focused and creative method with 21 global employees, Managing Director and shareholders • Quick Start method
2018 – 2019	Head of Global Testing, Automotive Tier 1 (international middle-class)
PROJECT ROLE	Executive interim manager (full time)
EMPHASIS	• Operational Management Level 2, 350 internal/external employees • acting Head of Product Development /Component Test APAC • acting Manager Requalification Germany • Chaos exorcist • Crisis management • Inhouse top management consultant • Primus inter pares at new hires in Detroit and Shanghai • PMO, multi project control • Provider control • Risk management • Business Analyst organizational structure and process organization • ASPICE 3.0 • 100 % traveling: 25 % Detroit, 25 % NRW, 25 % Shanghai, 25 % NRW
2017	Various (SME)
PROJECT ROLE	Provider Control, instructor, business analyst (part time)
EMPHASIS	• Projects at Bank and real estate firm • Implementation DSGVO • Optimization inquiry acceptance process • Implementation Buying Center Management

2011 - 2017	Healthcare (decentralized DAX firm)
PROJECT ROLE	PMO, multi projekt control, provider control, risk manager, business analyst, top management consultant, instructor, coach, moderator part time
EMPHASIS	ABSTRACT: • Implementation PMO plant engineering and construction Transformation North America Manufacturing Strategy (11 builings) five years budget 500 millions of US\$ • Global Serialization System (nine projects) five years budget 250 millions of € • IT strategy • Bottom up strategy development • Process optimization recruiting and transformation • Provider control • BI program with 17 Streams, SAP BW, Big Data, Near-Shore/Off-Shore US • Replacement sales information system • Sales and controlling planning • SAP BW, Big Data • GMQ BI Platform Tableau, Big Data • Reverse Engineering Global Website Template from Off-Shore MS Sharepoint to OpenText WSM • Extension Intranet Near-Shore MS Sharepoint • PMO SAP global purchase reporting, catalog and global purchase hierarchy • Turn around SAP project mid term planning • Implementation Release, Change und Incident Management (ITIL) • Business concept + PMO Implementation Tax Tool (SAP Add-on) • Pre Sales Consulting Process Consulting End to End UK

2009 - 2011	Various (DAX firm Healthcare, Transport & Logistics Agency, Energy Supplier, Automotive Tier 2)
PROJECT ROLE	PMO, multi projects control, provider control, crisis manager, business analyst, strategy development, reverse engineering (part time)
EMPHASIS	ABSTRACT: • Bottom up strategy development • Optimization inquiry acceptance process • Reverse-Dokumentation digitales Planarchiv • Extension and Design business concept digital building file

2002 - 2010	Transport & Logistics (agency)
PROJECT ROLE	Inhouse top management consultant, interim manager, auditor, business analyst, moderator (permanent)
EMPHASIS	ABSTRACT: • IT Strategy • External project at real estate administration, glass production firm, EU • Interim manager CIO extension • Bottom up strategy development • Implementation overall business units program management for transformation of strategy (planning and control) • Pre-projects implementation materials management, Rol calculation • Pre-project Insourcing, analyzis potential, develop solutions, quality management, development • Business process optimization • Audits and reviews

	• Assimilation process models to Six Sigma • Integration process model CMMI and ITIL • Business consulting Help Desk/ITIL implementation • Development new topics „sales optimization“ and „interim management“ • Overview sales methodologies and top management consultancy • Control committee approvals of four different legal entities plus holding for global licence contract with a big data base supplier within six weeks instead of regular time span of 18 weeks • Creation of Committee and General Manager decisions plus information briefs (C-Level) • Moderation complex business unit management meetings and workshops
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1981 – 2001	CRM/Workflow-swiss Software Supplier, swiss eBusiness/Help-Desk-Software Supplier, ERP Software Supplier, Industry Automation, Process Automation
PROJECT ROLE	Executive Management Experience Business/Line Organization (permanent)
EMPHASIS	ABSTRACT: • Executive Inhouse Top Management Consultant of Chairman (management level division manger) • Board Member • General Manager Development and international sales • Business Unit Manager • Branch Manager Germany • Turnaround Manager • Transformation Manager • Product Manager USA onsite • Sales Manager • Project Manager • Business Analyst • Digitization first mover since 1979 • Software engineer

FACHKENNTNISSE

QUALIFICATIONS & CERTIFICATES	• PRINCE2® Practitioner • Unified Security Cert+ Auditor for SME • Dipl. Consultant/Executive MBA, SGBS St. Gallen Switzerland • Advanced Communicator Gold, Toastmasters International • Dr.-Ing. Controls and Systems, RWTH Aachen • 12 Management, 8 Sales and 11 technical seminars
LANGUAGES	• German (native) • English (negotiation level, keynote speaker)